## FOI0501/2024 Response

## Request

Please could you provide me the trust's commercial income for the financial years 2019/2020, 2020/21, 2021/22, 2022/23 broken down into the following categories:

\*\* Clarification: Commercial income is any income generated from non-core activities, i.e. anything that is not NHS funded care.

Spin-ins are opportunities where a third party has created an innovation (medical device, IT, or new service) but needs to beta test this in a clinical situation and is prepared to pay a trust money to do this.

Commercial Training and education activities refer to training or education that you provide and charge money for.

- 1. Clinical Services:
  - Private Patient Services
  - Overseas Visitors
  - Services to Private Hospitals
  - Other clinical support services
- 2. Intellectual property related:
  - Commercialising intellectual property
  - Commercial Research including clinical trials
  - Commercialising data
  - Spin-ins
- 3. Commercial Training and Education activities including Continuing Professional Development
- 4. Consultancy
- 5. Commercial Facilities Management and non-clinical support services
- 6. Property and Estates related:
  - Retail
  - Tech hubs
  - Advertising
  - Car parking
  - Property rental
- 7. Other
  - Please specify

## Response

Please refer to the Trust's yearly Annual Reports in the link below for the requested information.

LINK: <a href="https://www.bsmhft.nhs.uk/about-us/corporate-documents/annual-reports-and-quality-accounts/">https://www.bsmhft.nhs.uk/about-us/corporate-documents/annual-reports-and-quality-accounts/</a>